



# Bytes Security **TECHNICAL SERVICES & CONSULTING**

## Faced with an ever more challenging security and attack landscape?

**Speak to Bytes Security Partnerships Technical Services team. Their role is to deliver the best solutions to secure new business opportunities and protect businesses from the latest security threats.**

Our Technical Services Team is a highly experienced group of accredited engineers devoted to maximising the return on every technology investment. We apply our proven consultancy methodology to define, deliver and implement the right security technologies for your business challenges, from network security to application delivery.

**Bytes customers get the right technologies to meet their business and security needs, tailored in the right way to work optimally for their business, and have the knowledge to manage them effectively.**

## Where Technical Services can help



### **Audit and Risk Management**

The digital landscape creates great opportunity. With this opportunity comes new risk: that the data and systems we rely on will be compromised in ways that are increasingly difficult to defend against. Turn to Bytes to start your security journey by understanding where you are, what you need to do to achieve security and how to avoid pitfalls along the way.



### **Design and Define**

Your account manager and assigned technician will map out the technical aspects of your environment and define the technology required to meet your business goals. Following this your detailed project plan is created with clear step timeframes, responsibilities and actions to achieve your objectives.



### **Install and Implement**

The security technology you want implemented seamlessly into your environment with minimum fuss and always on time. We ensure we successfully install your solution within your time frames. With over 16 years experience across all sectors and company sizes, whether you're a large multi-site organisation or an SME you can be confident we've successfully performed an install like yours.



### **Manage and Maintain**

We make management easy. Every security product we recommend can be supported, monitored, upgraded, backed up and configured to best practice by Bytes accredited & experienced consultants. We also offer technology training, knowledge transfer and review services so customers can operate their new technology optimally.

## Why Bytes security engineers?

**Because information security is all we do**, the UK's most skilled, knowledgeable accredited security practitioners work at Bytes Security Partnerships to find a rewarding career in their area of specialism.

Our knowledgeable Technical Services Consultants each bring years of experience in real-life enterprise environments, hold multiple security vendor accreditations, have added value in hundreds of installations and security projects UK wide and are committed to providing the highest level of consultancy possible.

## Our approach to consulting

**Listen** - understand your current estate as well as future business and security needs.

**Define** - identify your risk exposure & prioritise actions to meet best practice - present and future

**Check** - All of our recommendations are in tune with your commercial goals

**Deliver** - practical solutions measured against agreed controls

**Manage** - with you every step of the way to manage any development needed

**Monitor** - everything we do, short sharp fix or strategic engagement, to ensure goals are met

## This approach delivers

**Visibility** - identifies risks to your assets to prioritise resources

**Justification** - business linked rationale to inform investment decisions at board level

**Efficiency** - optimises the use of your available resources, ensures new solutions integrate

**Agility** - align security with your commercial goals so you can work without constraints

**Skills** - transfer our knowledge to your team in a structured way so they operate effectively

**Compliance** - checks and meet your business standards and regulatory requirements

## Our service portfolio

**Security Strategy Management and Technology Mapping**

**Expert Accredited Consultant Technology Delivery, Installation & Maintenance**

**Fully Accredited, in-house Direct to Escalation Engineer Support -24/7**

**Security Audits Risk Assessment and Penetration Testing**

**Market & Tech Analysis, Products Updates, Security Estate Reviews**

**Automated Security Monitoring & Alerting Systems with Expert Analysis**

**End-to-End Inhouse Project Scoping, Planning, Management and Delivery**

**Vendor Management, Contract Negotiation and Security Licensing**

**Accredited Technology Training Classroom and Onsite, Knowledge Transfer**

To discuss further, please contact your Bytes Security account manager on:

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